

## WAYNE STILES

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<http://www.id70s.com> (Portfolio)

<http://www.linkedin.com/pub/wayne-stiles-jr/25/257/896> (Linked In)

### SUMMARY:

I am a passionate and dedicated Director of Industrial Design with over 18 years' experience leading industrial design & engineering teams to success. But the real fun is jumping in and driving a design from sketching and conceptual design all the way through putting a finished product in the customer's hands! Did you say Start-Up? Let's build one! I have experience developing those too!

Industrial Design + Engineering + Prototyping + Graphic Design + Project Management

### EXPERIENCE:

#### **Britten Productions, Inc. (6 yrs.)**

Director of Industrial Design 04/14 - Present (6 yrs.)

Accountability: Directing a team of Industrial Designers, Project Engineers, Project Managers and Fabricators to bring to life the wildest projects our customers can dream up! Our team designs, engineers, prototypes, fabricates and installs large format, 100% custom and unique experiential structures, customized shipping containers, pop up stores, light up displays and public art pieces. We utilize steel, aluminum, foam, wood, polymers, lighting, banners, acrylics, woods and vinyl to create beautiful objects of art that draw customers to our client's events and spaces. Customer's include: The NFL, NBA, Universities, High Schools, NASCAR, Premium Shopping Malls, Supermarkets, Trade Shows, Outdoor Advertisers and Experiential Activations around the country.

#### **Jarob Design, Inc. (18 yrs.)**

Director of Project Management 10/08 – 4/14 (5 yrs.)

Accountability: Directing a team of Project Managers, Project Engineers, Estimators, Purchasers and support staff to service our multi-million dollar Retail Accounts. Achievements: Secured multi-year contracts with our National Retail Accounts. Design/Build - Directed the development and fabrication of a new decor program for a nationally recognized grocer. Maintained key accounts. Presented contract proposals to clients. Internally: Initiated a Green Team within company and developed a LEED AP staff, Developed a strategic plan to become a zero waste facility. Successfully designed and trademarked, Eco-Sense; an environmental friendly way-finding sign system. Co-directed the development of Centrifics our web-based sign ordering system.

Project Manager (Promoted) 9/95 – 10/08 (13 yrs.)

Responsibilities: Project Manager & Account Manager – Meijer Décor program. Direct liaison to Meijer. Managing and leading projects from product development through manufacturing and installation. Interacting with clients to engineer projects to meet their design objectives and budgets. Create production drawings. Generate standard product routings and bill of materials. Coordination with outside vendors and subcontractors. Component sourcing. Subcontract Union labor. Conduct field inspections of installations. Track actual costs and submit product and installation billings and recommendations. Value-engineer current products for cost reduction.

## **H2Oasis, Inc**

Installation Forman (College Summers) 6/93 - 9/95 (2 yrs.).

Duties: Planning installation of underground sprinkling systems from blue print specifications. Contacting MISS DIG for underground utility pre-marking. Supervised crew of installers and acted as infield liaison between customer and salesman. Operated pipe pulling machines and trenchers. Installed copper plumb-outs from water utilities. Created "as-built" documents after installation. Filled material usage and time sheets for "planned vs. actual" accounting. Updated and reported job schedule to sales manager and company president.

## **EDUCATION:**

**University of Michigan** 9/91 - 12/94

Bachelors of Fine Arts.

Major - Industrial Design / Product Design,

Minor - Graphic Design and Art History.

**GRCC (Grand Rapids Community College)** 9/89 - 5/91

Associates Degree.

Major – Engineering & Physics.

**Called To Serve - Diocese of Grand Rapids** 1/03 - 11/05

Lay Leadership Formation - Diocesan Certificate.

This extensive three year formation program covered the following topics: Understanding Ourselves and Others. Communication. Leadership. Morality - Conscience Formation. Conflict Management & Collaboration. Effective Planning for Volunteers. Spiral Dynamics –Paradigm Shifts. Art and Skill of Theological Reflection. Ecclesiology and Ecumenism.

## **Professional Experience:**

Accomplished Industrial Designer and Program Manager with a solid background in design, layout and detail for products, fixtures and fabrication. Detail driven with outstanding communication skills and proven success working with customers, vendors, and co-workers. Able to develop programs, components and products from concept to finished product. Strong planning skills with the ability to conceptualize and analyze complex designs.

## **Skills:**

Rhino-3d, Flamingo, ArtCAM, AutoCAD

Microsoft Office (Excel, Word, etc.)

Adobe Suite (Photo Shop, Illustrator, etc)

Fabrication Skills (NC Programing, welding, wood & metal machinery, spray painting & powder-coat, large format printing, screen printing, water jet cutting, CNC routers.)

Design, Engineer, Prototype, Fabrication & Installation

## **References**

Jeremy Meyering

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Plant Manager (Professional)

Dale Troppman

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President (Professional)

Geoff Weirich

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Facility Director (Co-Worker)

Laura Hanis

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Interior Designer (Professional)

Steve Ries

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Owner/Fabricator (Professional)

Rick Kooiker

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Owner/Fixtures (Professional)